

Benefits of BioPartnership Programme Membership

What is BPP?

The BioPartnership Programme (BPP) is a package of cost savings and benefits for UK Life Sciences companies doing business at international partnering events. Membership is available to all UK based companies at any stage of their internationalisation process. Because we operate as a non-profit trade body, your annual fee means we can help everyone.

Who is BioPartner UK?

BioPartner is an independent trade organisation, founded by experienced UK life science SME execs and funded by membership fees and projects. It provides practical support through cost savings via network alliances, bulk purchasing, training and indirect lobbying, as well as government-accredited management of Tradeshow Access Programme support.

What is the cost?

BioPartnership Programme membership is £350+VAT per company per year and benefits are available to all your staff

What do you gain?

- Discounted entry fees for 20 or more international partnering conferences per year – potentially saving £3500+ pa
- Discounted hotel accommodation (selected conferences), freight discounts and exhibitor support
- Company exposure as part of the UK presence at key conferences – whether attending or not
- A central source of planning and logistics for the major European biopartnering conferences
- Year-round and on-site support that empowers your delegate to hit the ground running
- BioPartner Online login access for fast event registrations, member contacts and news channels
- Supplier discounts and offers: legal, freight, translations, currency exchange, cost reduction services, TV interviews

Over 50 companies currently sign up to UK Delegations and discounts for each BIO-Europe and Bio-Europe Spring conference. They receive an entry fee discount of €200 per delegate and subject to availability/eligibility:

- UK Trade & Investment TAP grants to offset the cost of attending
- Promotion on the UK Exhibition Stand, and in our online and hard copy directory
- Use of the UK Stand as a base and for informal meetings
- Increased visibility as part of the UK Group, networking with other delegates
- Pre-paid hotel booking near the venue, usually at a heavily discounted rate
- Welcome briefing the evening before the conference, with international guests
- Back-up: airport transit, battery charging, disaster recovery

Members receive an additional €150 discount per delegate on their entry fees, a £50 reduction on the delegation management fee, and can take advantage of the early bird rate whilst paying nothing until 6 weeks before the event.

Conference fee discounts. Currently, our members are eligible for **discounts of 10% to 25%** on conferences including:

Selected key UK events managed by our Strategic partners and overseas events such as:

- BioLatAm, Chile (bi-annual)
- Biospain, Spain (bi-annual)
- BioPharm America, Boston, USA
- Central European Investment Conference, Poland
- Biotech Showcase, San Francisco
- Bio-China, China
- EuroMedtech, various locations
- Life Science Investment Days, Sweden
- Bio-Europe and Bio-Europe Spring

Who benefits?

Those directly engaged in UK Life Science business including R&D and Contract Research companies, Academic Institutes, and related Service Providers; particularly staff in *Sales & Marketing, Finance/Accounts, and Business Development* can all benefit from our bulk purchasing power, networking experience and joined-up approach.

Where can I find out more?

Go to www.biopartner.co.uk/partnership.php call 020 7193 7815 or email enquiries@biopartner.co.uk