

## Benefits of BioPartnership Programme Membership

### What is BPP?

The BioPartnership Programme (BPP) is a package of cost savings and benefits for UK Life Sciences companies doing business at international partnering events. Membership is available to all UK based companies at any stage of their internationalisation process.

### Who is BioPartner UK?

BioPartner is an independent trade organisation, founded by experienced UK life science SME execs and funded by membership fees and projects. It provides practical support through cost savings via network alliances, bulk purchasing, training and indirect lobbying, as well as government-accredited management of Tradeshow Access Programme support.

### What is the cost?

BioPartnership Programme membership is £450+VAT per company per year

### What do you gain?

- 0 Discounted entry fees for 20 or more international partnering conferences per year – **up to £3,470 savings**
- 0 Discounted hotel accommodation (selected conferences) and exhibition freighting
- 0 Company exposure as part of the UK presence at key conferences
- 0 A central source of planning and logistics for the major European biopartnering conferences
- 0 Year-round and on-site support that empowers your delegate to hit the ground running

**Over 50 companies currently sign up to UK Delegations and discounts for each BIO-Europe and Bio-Europe Spring conference. They receive an entry fee discount of €200 per delegate and depending on requirements/eligibility:**

- 0 UK Trade & Investment TAP grants to offset the cost of attending
- 0 Promotion on the UK Exhibition Stand, and in our online and hard copy directory
- 0 Use of the UK Stand as a base and for informal meetings
- 0 Increased visibility as part of the UK Group, networking with other delegates
- 0 Pre-paid hotel booking near the venue, usually at a heavily discounted rate
- 0 Welcome briefing the evening before the conference, with international guests
- 0 Back-up: airport transit, battery charging, disaster recovery

**Members receive an additional €100 discount per delegate on their entry fees, a £50 reduction on the delegation management fee, and can take advantage of the early bird rate whilst paying nothing until 6 weeks before the event.**

**Conference fee discounts.** Currently, our members are eligible for **discounts of 10% to 25%** on conferences e.g.:

- BioPartnering Latin America, Brazil
- BioLatAm, Columbia (bi-annual)
- Biospain, Spain (bi-annual)
- BioPharm America, Boston, USA
- Central European Investment Conference, Poland
- Biotech Showcase, San Francisco
- Bio-China, China
- EuroMedtech, various locations
- Life Science Investment Days, Sweden
- Bio-Europe and Bio-Europe Spring

### Who benefits?

Those directly engaged in UK Life Science business including R&D and Contract Research companies, Academic Institutes, and related Service Providers; particularly staff in *Sales & Marketing, Finance/Accounts, and Business Development* can all benefit from our bulk purchasing power, networking experience and joined-up approach.

### Where can I find out more?

Go to [www.biopartner.co.uk/partnership.php](http://www.biopartner.co.uk/partnership.php) call 020 7193 7815 or email [enquiries@biopartner.co.uk](mailto:enquiries@biopartner.co.uk)