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**PRESS RELEASE**

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***For Immediate Release***

**BIOPARTNER IDENTIFIES BIOSPAIN AS A MAJOR OPPORTUNITY**

**Spanish Lifescience Showcase Proves a Rich Source of Business Leads for UK Companies**

PAMPLONA, Spain: BioPartner.co.uk, the trade organisation that supports internationalisation of UK life science companies, and ASEBIO, the Spanish Bioindustry Association, arranged a UK delegation to BIOSPAIN 2010, which was held in Pamplona, Navarra, between 29 September and 1 October.

Now in its 5<sup>th</sup> edition, BIOSPAIN has transformed into a fully international conference with 1400 delegates, including 150 visitors from 38 countries. Delegates enjoyed a packed conference agenda with breakout sessions, an exhibition hall on 2 levels with 160 exhibitors, an investment track and more than 2,500 one-on-one partnering meetings. Over 450 Spanish companies, academic institutes, support organisations and investors attended, presenting a showcase of the country's lifescience sector.

The UK Delegation, organised and led by BioPartner, included regulatory strategists CDSS, stem cell and biomarker specialists Epistem, and natural products experts Hypha Discovery. Members of the Delegation were both surprised and delighted by the range and depth of commercial leads presented by the Spanish lifescience sector.

Lin Bateson, Executive Director of BioPartner, said, "We have seen a great deal of interest in the UK offering. Without exception our companies have reported significant business leads arising from their one-on-one meetings. BioPartner is committed to exploring emerging international opportunities for UK lifescience companies, and for the companies on our Delegation, BIOSPAIN2010 complements their current European activities as well as providing a valuable introduction to the Spanish bioindustry."

Lucia Cecilia Mercado, Communication Manager for ASEBIO, said, "For ASEBIO, BIOSPAIN2010 is a successful event because we have achieved our goal to become an international event and attract many countries and institutions to Spain. We have seen an 850% increase in international exhibitors since the last edition of BIOSPAIN in 2008".

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**For further information contact:**

**Alasdair Stamps, BioPartner Executive 01865 784 737**

**[alsdair@biopartner.co.uk](mailto:alsdair@biopartner.co.uk)**

## ***Notes for Editors***

### **About BioPartner.co.uk**

BioPartner.co.uk creates opportunities for international biotechnology business partnering, working with a range of clients in the private and public sector to organise partnering events, international projects and delegations. BioPartner support includes strategic consultancy, research and reports.

Biopartner.co.uk's partnering software, Mojo, provides a powerful, effective tool that, matched with BioPartner's extensive industry contacts, provides a professional, personal and skilled approach to the task of putting the right people together for business advantage.

Contact: Lin Bateson

Email: [lin@biopartner.co.uk](mailto:lin@biopartner.co.uk)

Phone: 01865 784 737

Web: [www.biopartner.co.uk](http://www.biopartner.co.uk)

### **About ASEBIO**

ASEBIO is the Spanish Association of Biotechnology Enterprises. ASEBIO brings together companies, associations, foundations, universities, research and technology centres that carry out activities directly or indirectly related to biotechnology in Spain.

ASEBIO has served since 1999 as a meeting and promotion platform for organisations interested in developing the Spanish national biotechnology scene., working closely with regional, national and European as well as social organisations interested in using biotechnology to improve the quality of life, the environment and the generation of skilled employment. This broad base of partners enables ASEBIO to meet the challenge of developing the biotechnology sector and exploit the opportunities presented by biotechnology innovation as a vehicle for social and economic growth in Spain.

ASEBIO has the support of EUROPABIO, the European Federation of Biotechnology Industry and is integrated into the CEOE (Spanish Confederation of Business Organizations) and the SEBBM (Spanish Society of Biochemistry and Molecular Biology)

Contact: Lucia Cecilia Mercado

Email: [lcecilia@asebio.com](mailto:lcecilia@asebio.com)

Phone: +34-91-210-93-74

Web: [www.asebio.com](http://www.asebio.com)